

# CONTEXTUL DECIZIONAL ÎN ORGANIZAȚIILE DIN ROMÂNIA

## THE DECISION-MAKING CONTEXT IN ROMANIAN ORGANIZATIONS

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**Abstract:** The main goal of this article is to illustrate how the Romanian context influences the managerial decision making process. The results of this research are some hypotheses which are to be further tested in several organizations. The first part of the article contains details concerning problems, decisions, decision making processes and the context for decision making. The second part includes the main context factors which can influence decision making process in general. There are two context factors: organizational and personal. A more closed approach related to Romania is performed in the third part of the paper. Considering the values of Hofstede's variables for Romania and several results obtained during the PhD research of the first author, we build several hypotheses presenting how the context factors manifest and how they influence decision making.

**Keywords:** decision, decision making, decision-making process, culture, context, Romania.